

ELANA EUROFUND

Conservative Investment Strategy

ELANA Eurofund is a low-risk euro-denominated fund with approval by the Bulgarian Financial Supervision Commission as of 29th April 2009. This fund was designed as a more cost-effective alternative to the first fund of the asset manager ELANA Fund Management, IC ELANA Eurofund, registered back in 2002 as an investment company.

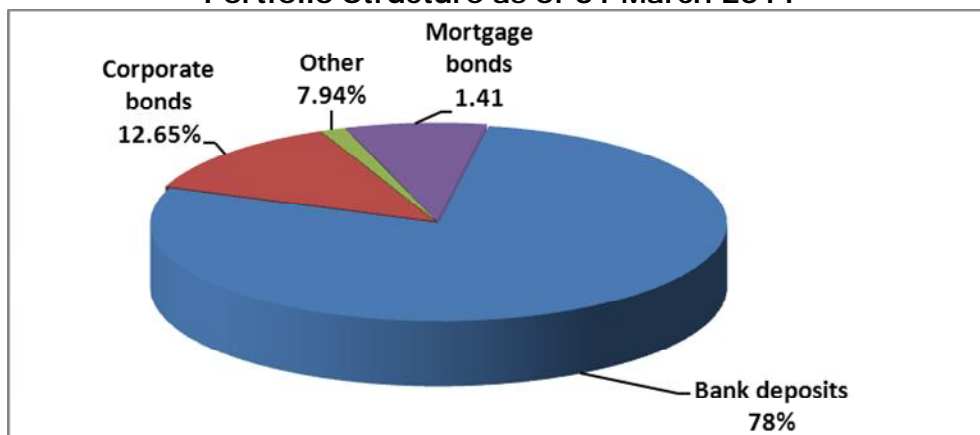
Inception Date:	1.07.2009
Currency:	EUR
Ticker	
ISIN	BG9000006098
Investment policy:	Low-risk fund in EUR
Minimum investment:	Price of 1 share
Prices publication:	Share prices are calculated every working day and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELANAEU BU
Bank Account:	BANK: Eurobank EFG Bulgaria AD BANK Address: Sofia 1000, 1 Kuzman Shapkarev St. BIC: BIC BPBIBGSF IBAN EUR: BG08BPBI99205049167501 IBAN BGN: BG14BPBI79421079475101 BENEFICIARY: ELANA Eurofund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV	31 March 2011	EUR 718 626
Redemption price	1 April 2011	EUR 109.23

History of Monthly Return			
	2009	2010	2011
January		0.21%	0.53%
February		0.28%	0.40%
March		0.55%	0.52%
April		0.44%	
May		0.51%	
June		0.54%	
July		0.49%	
August		0.44%	
September		0.47%	
October		0.47%	
November		0.49%	
December	0.61%	0.40%	
Total	n/a	5.43%	1.47%

Portfolio Structure as of 31 March 2011



Portfolio Structure: Investment Constraints by Prospectus

	Instruments	% of assets
1.	Bank deposits up to 12 months, payable on demand, at a bank based in Bulgaria or another EU Member State, or based in a third country but considered by the FSC Deputy Chairman one with reasonable regulations complying with EU law.	Up to 90%
2.	Money Market Instruments admitted to or traded on regulated market complying with the Law on Public Offering of Securities in Bulgaria or other EU Member State. Money Market Instruments admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman. Money Market Instruments issued by Bulgaria or other EU Member State.	Up to 10%
3.	Securities issued or guaranteed by Republic of Bulgaria, by other EU Member State, or third country. Securities traded on regulated market in another EU Member State or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
4.	Securities issued or guaranteed by local or regional government bodies in Bulgaria, other EU Member State or in a third country, admitted to or traded on regulated market in EU Member State or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
5.	Mortgage bonds or other debt securities issued by Bulgarian or foreign banks; other corporate bonds admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
6.	Other debt securities admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 30%
7.	Company stocks, share-purchase rights and other securities equivalent of company stocks admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 20%
8.	Shares of collective investment schemes licensed for activity in accordance with Directive 85/611/EEC and or other collective investment schemes complying the requirements of the Law on Public Offering of Securities, based in Bulgaria or other EU Member State or in a third country, but on condition that they do not invest more than 10% in other collective investment schemes.	Up to 20%
9.	Newly issued securities with the obligation to be admitted for trading on official market of the Bulgarian Stock Exchange within 1 year of issue; this also goes for any other regulated market which is recognized and included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 20%
10.	Derivatives with underlying asset according to the investment policy of the Fund and subject to regulation by Law on Public Offering of Securities for OTC traded derivatives	Up to 20%
11.	Other legally recognized securities and money market instruments, different from the ones in sections 1 to 10, including such not admitted to and traded on regulated market as long as this is legally recognized.	Up to 10%

Contact:

About ELANA Fund Management

ELANA Fund Management is one of the first asset management companies in Bulgaria established in 2002. Currently, the fund manager offers 8 funds of various investment strategies on the local market and manages individual portfolios of investors. ELANA Money Market Fund wrapped up the difficult for the fund markets 2008 as the Bulgarian fund with the best performance for the year. ELANA Fund Management also offers on the local market the capital-protected Horizon Commodity 1 designed especially for the Bulgarian market and managed by KBC Asset Management. The asset management company of ELANA has been awarded Fund Manager of the Year by Banker Weekly four years in a row (2006 - 2009) and has been holding a position in top 3 on the mutual funds market for the last 8 years, being in 2008-2009 the market leader. ELANA Fund Management is part of the family of ELANA, one of the biggest non-banking financial institutions in Bulgaria that includes also a leading brokerage, REIT managing company and an EU funding consultant. ELANA Fund Management address: Vitosha Business Centre, 49, Bulgaria Blvd, Tel. +359 2 81 000 70, <http://www.elana.net>

ELANA MONEY MARKET FUND

Conservative Investment Strategy

ELANA Money Market Fund is the money market fund of ELANA Fund Management. Awarded *Investment Product of the Year 2007* at the International Financial Exhibition "Banks, Investment, Money". In the end of 2008 it was the fund with best return for the year on the Bulgarian market. ELANA Money Market Fund was awarded *Business New Europe 2009 Best Money Market/Fixed Income Fund*. Wrapped up 2010 as the low-risk fund with the best return on the local market.

Inception Date:	31.10.2007
Currency:	BGN
ISIN	BG9000015073
Investment policy:	Low-risk fund, money market fund
Minimum investment:	Price of 1 share
Prices publication:	Share prices are calculated every working day and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELAMMKT BU
Bank Account:	BANK: Eurobank EFG Bulgaria AD BANK Address: Sofia 1000, 1 Kuzman Shapkarev St. BIC: BPBIBGSF IBAN: BG 46 BPBI 7942 10 76254901 BENEFICIARY: ELANA Money Market Fund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

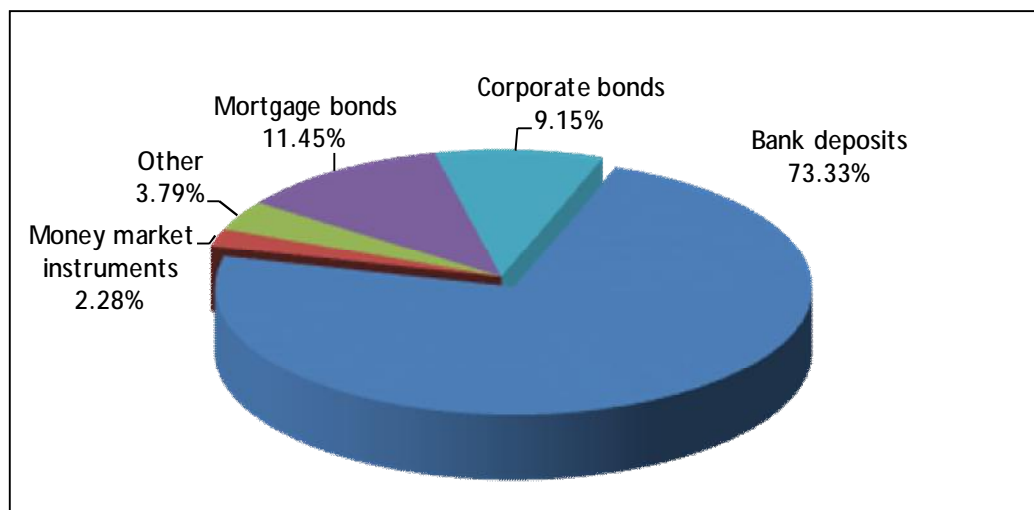
NAV	31 March 2011	BGN 11 571 038
Redemption price	1 April 2011	BGN 126.97

History of Monthly Return					
	2007	2008	2009	2010	2011
January		0.92%	0.12%	0.94%	0.71%
February		0.56%	0.65%	0.56%	0.53%
March		0.63%	0.72%	0.79%	0.57%
April		0.62%	0.69%	0.62%	
May		0.59%	0.65%	0.68%	
June		0.56%	0.68%	0.70%	
July		0.77%	0.15%	0.76%	
August		0.61%	0.40%	0.72%	
September		0.60%	0.23%	0.62%	
October		0.61%	0.29%	0.66%	
November	0.54%	0.55%	0.31%	0.68%	
December	0.47%	0.56%	0.42%	0.51%	
Total	1.01%	7.87%	5.44%	8.56%	1.81%

ELANA MONEY MARKET FUND
Portfolio Structure
Investment Constraints by Prospectus

Instruments	% of assets
I. Money market instruments	
1. Bank deposits	Up to 90%
2. REPO deals (1 month term)	Up to 90%
3. Other money market instruments	Up to 10%
II. Securities admitted to and traded on regulated market	
4. Debt instruments	
4.1. Securities guaranteed by Republic of Bulgaria, other EU Member State or third country	Up to 90%
4.2. Corporate and Mortgage Bonds	Up to 30%
4.3. Municipality Bonds and other securities issued by local government bodies in Bulgaria, other EU Member State or third country	Up to 30%
4.4. Other debt instruments	Up to 10%
5. Fund shares	Up to 30%
5.1. Shares of funds investing in money market instruments admitted to or traded on a regulated market in Bulgaria or other EU Member State	Up to 10%
5.2. Shares of funds investing in money market instruments admitted to or traded on a regulated market in third country	Up to 10%
5.3. Other fund shares	Up to 10%
III. Securities that are not traded on regulated market	Up to 10%
IV. Derivatives with underlying asset according to the investment constraints above	In compliance with the investment constraints of the underlying asset

Portfolio Structure as of 31 March 2011



Contact:

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ELANA DOLLAR FUND

Conservative Investment Strategy

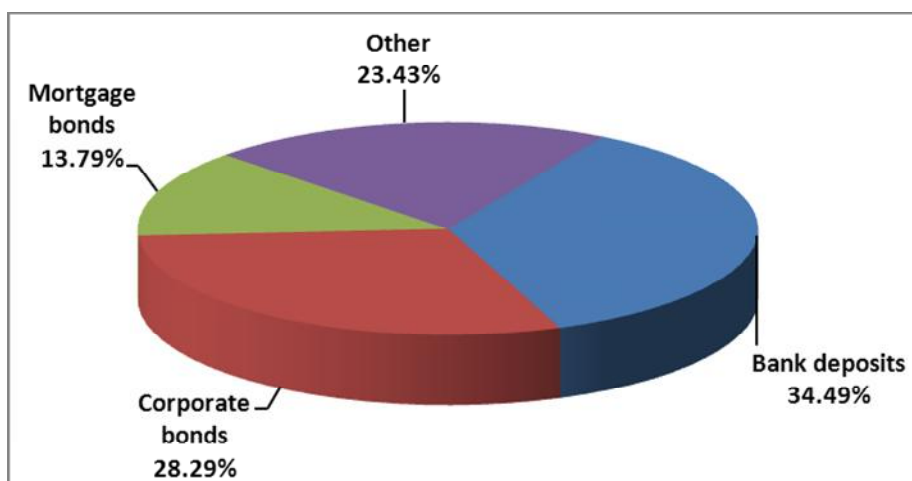
Inception Date:	01.02.2008
Currency:	USD
ISIN	BG9000004085
Investment policy:	Low-risk fund in USD
Minimum investment:	Price of 1 share
Prices publication:	Share prices are calculated twice a week and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELANADO BU
Bank Account:	BANK: Eurobank EFG Bulgaria AD BANK Address: Sofia 1000, 1 Kuzman Shapkarev St. BIC: BPBIBGSF IBAN – EUR BG93BPBI79421479475101 IBAN – BGN BENEFICIARY: ELANA Dollar Fund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV	31 March 2011	USD 137 865
Redemption price	1 April 2011	USD 95.05

History of Monthly Return				
	2008	2009	2010	2011
January		-0.75%	1.77%	0.23%
February	0.07%	0.24%	0.09%	0.66%
March	0.21%	-1.22%	0.25%	-0.31%
April	0.16%	0.45%	0.47%	
May	0.14%	-0.51%	0.09%	
June	0.00%	0.44%	0.28%	
July	0.33%	-1.94%	0.04%	
August	-0.09%	-0.78%	0.54%	
September	0.07%	-1.59%	0.13%	
October	-0.10%	-2.21%	0.27%	
November	0.13%	-0.67%	0.41%	
December	-0.94%	-1.66%	0.61%	
Annual/ accumulated	-0.02%	-9.79%	5.04%	0.57%

Portfolio Structure as of 31 March 2011



ELANA DOLLAR FUND
Portfolio Structure
Investment Constraints by Prospectus

	Instruments	% of assets
1.	Bank deposits up to 12 months, payable on demand, at a bank based in Bulgaria or another EU Member State, or based in a third country but considered by the FSC Deputy Chairman one with reasonable regulations complying with EU law.	Up to 90%
2.	Money Market Instruments admitted to or traded on regulated market complying with the Law on Public Offering of Securities in Bulgaria or other EU Member State. Money Market Instruments admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman. Money Market Instruments issued by Bulgaria or other EU Member State.	Up to 10%
3.	Securities issued or guaranteed by Republic of Bulgaria, by other EU Member State, or third country. Securities traded on regulated market in another EU Member State or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
4.	Securities issued or guaranteed by local or regional government bodies in Bulgaria, other EU Member State or in a third country, admitted to or traded on regulated market in EU Member State or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
5.	Mortgage bonds or other debt securities issued by Bulgarian or foreign banks; other corporate bonds admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 90%
6.	Other debt securities admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 30%
7.	Company stocks, share-purchase rights and other securities equivalent of company stocks admitted to or traded on a regulated market in Bulgaria or other EU Member State; or admitted to trading on official market of a stock exchange/traded on a regulated market in a third country which is approved by FSC Deputy Chairman.	Up to 20%
8.	Shares of collective investment schemes licensed for activity in accordance with Directive 85/611/EEC and or other collective investment schemes complying the requirements of the Law on Public Offering of Securities, based in Bulgaria or other EU Member State or in a third country, but on condition that they do not invest more than 10% in other collective investment schemes.	Up to 20%
9.	Newly issued securities with the obligation to be admitted for trading on official market of the Bulgarian Stock Exchange within 1 year of issue; this also goes for any other regulated market which is recognized and included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 90%
10.	Derivatives with underlying asset according to the investment policy of the Fund and subject to regulation by Law on Public Offering of Securities for OTC traded derivatives	Up to 20%
11.	Other legally recognized securities and money market instruments, different from the ones in sections 1 to 10, including such not admitted to and traded on regulated market as long as this is legally recognized.	Up to 10%

Contact:

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 Address: Vitosha Business Centre, 49, Bulgaria Blvd, Tel. +359 2 81 000 70, <http://www.elana.net>

ELANA BALANCED € FUND

Balanced Investment Strategy

Inception Date	07.12.2005
Currency	EUR/BGN
ISIN	BG9000006056
Ticker	BSE-Sofia-4ELE
Investment policy	Balanced risk fund in EUR/BGN
Minimum investment	Price of 1 share
Prices publication	Share prices are calculated every working day and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELABEUR BU
Bank Account:	BANK: Unicredit Bulbank AD BANK Address: Sofia 1000, 7 Sveta Nedelya Sq. BIC: UNCRBGSF IBAN: BG17UNCR76301077443148 BENEFICIARY: ELANA Balanced € Fund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV	31 March 2011	BGN 9 307 685
Redemption price	1 April 2011	BGN 104.30

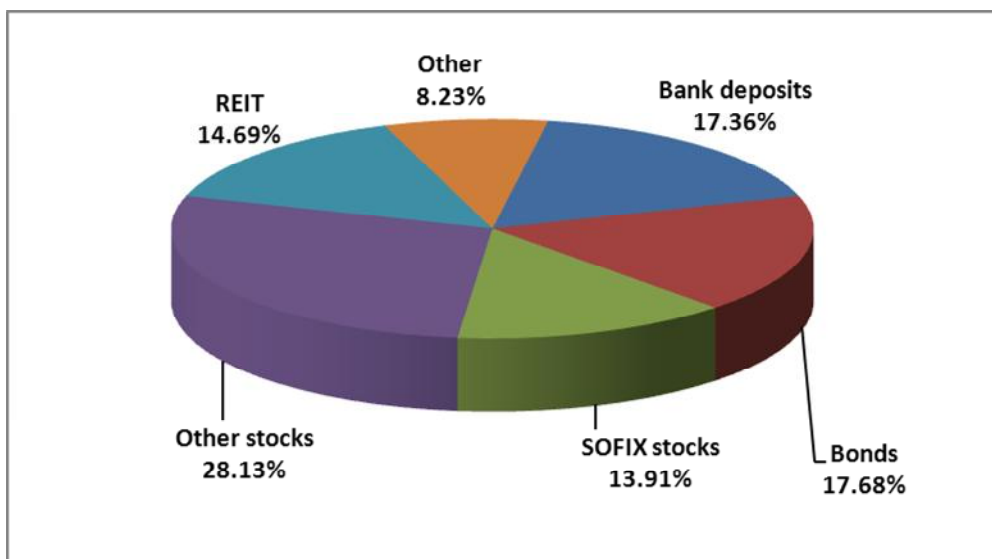
History of Monthly Return						
	2006	2007	2008	2009	2010	2011
January	0.94%	9.30%	-5.61%	-8.86%	1.09%	2.31%
February	0.95%	3.26%	0.97%	-3.76%	-0.76%	3.76%
March	0.06%	0.36%	-4.76%	-0.47%	0.90%	-0.63%
April	1.46%	3.27%	-0.44%	6.77%	-0.66%	
May	-0.16%	4.03%	2.65%	2.28%	-3.50%	
June	0.83%	4.61%	-3.89%	-0.72%	-0.08%	
July	0.80%	7.32%	-5.89%	-0.33%	0.00%	
August	2.03%	3.35%	-0.66%	7.88%	0.48%	
September	2.29%	8.35%	-10.28%	4.42%	0.45%	
October	2.39%	2.69%	-17.22%	-1.78%	-1.42%	
November	4.15%	-2.64%	-10.02%	-1.01%	-0.83%	
December	2.65%	-0.43%	0.18%	-2.05%	1.09%	
Annual	19.92%	52.28%	-44.20%	1.21%	-3.28%	5.49%

ELANA BALANCED € FUND
Portfolio Structure

Investment Constraints by Prospectus

	Instruments	% of assets
1.	Bulgarian stocks admitted to trading on regulated market in Bulgaria or other EU Member State.	Up to 60%
2.	Foreign stocks admitted to trading on regulated market in a non-EU country which is included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 40%
3.	Bulgarian bonds and money market instruments admitted to trading on a regulated market in Bulgaria or other EU Member State.	Up to 80%
4.	Foreign bonds admitted to trading on internationally recognized and liquid regulated markets.	Up to 20%
5.	Newly issued securities with the obligation to be admitted for trading on official market of a stock exchange within 1 year of issue; this also goes for any other regulated market which is recognized and included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 80%
6.	Shares of collective investment schemes licensed for activity in accordance with Directive 85/611/EEC and other legally recognized collective investment schemes.	Up to 20%
7.	Derivates, including instruments that are equivalent to them, traded on regulated markets and allowed to result in cash payment. OTC derivatives that comply with the legal requirements.	Up to 10%
8.	Cash and receivables on deposits without fixed maturity dates or with 3-months term, or other securities and instruments defined by an ordinance.	Not less than 10%

Portfolio Structure as of 31 March 2011



Contact:

About ELANA Fund Management

ELANA Fund Management is one of the first asset management companies in Bulgaria established in 2002. Currently, the fund manager offers 8 funds of various investment strategies on the local market and manages individual portfolios of investors. ELANA Money Market Fund wrapped up the difficult for the fund markets 2008 as the Bulgarian fund with the best performance for the year. ELANA Fund Management also offers on the local market the capital-protected Horizon Commodity 1 designed especially for the Bulgarian market and managed by KBC Asset Management. The asset management company of ELANA has been awarded Fund Manager of the Year by Banker Weekly four years in a row (2006 - 2009) and has been holding a position in top 3 on the mutual funds market for the last 8 years, being in 2008-2009 the market leader. ELANA Fund Management is part of the family of ELANA, one of the biggest non-banking financial institutions in Bulgaria that includes also a leading brokerage, REIT managing company and an EU funding consultant.

ELANA Fund Management

Address: Vitosha Business Centre, 49, Bulgaria Blvd, Tel. +359 2 81 000 70, <http://www.elana.net>

ELANA BALANCED \$ FUND

Balanced Investment Strategy

Inception Date	06.03.2006
Currency	USD
ISIN	BG9000003061
Ticker	BSE-Sofia-4ELD
Investment policy	Balanced risk fund in USD
Minimum investment	Price of 1 share
Prices publication	Share prices are calculated every working day and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELABUSD BU
Bank Account:	BANK: Unicredit Bulbank AD BANK Address: Sofia 1000, 7 Sveta Nedelya Sq. BIC: UNCRBGSF IBAN: BG17UNCR76301175717243 BENEFICIARY: ELANA Balanced \$ Fund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV	31 March 2011	USD 8 667 234
Redemption price	1 April 2011	USD 107.81

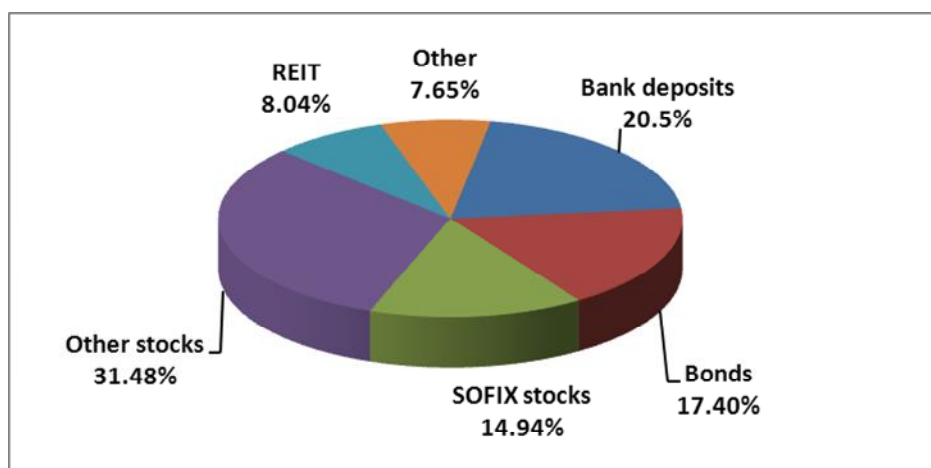
History of Monthly Return						
	2006	2007	2008	2009	2010	2011
January		9.58%	-5.83%	-6.98%	0.49%	1.91%
February		3.40%	0.85%	-3.17%	-0.67%	3.57%
March	-0.16%	0.39%	-4.69%	-0.86%	0.37%	-0.97%
April	1.78%	3.82%	-0.66%	5.25%	-0.66%	
May	0.09%	4.13%	2.12%	1.82%	-2.65%	
June	-0.63%	4.59%	-3.68%	-0.73%	-0.31%	
July	1.06%	7.92%	-5.58%	-0.47%	-0.15%	
August	0.84%	3.63%	-0.62%	7.18%	0.12%	
September	1.88%	9.85%	-8.17%	3.32%	0.09%	
October	3.46%	3.09%	-12.47%	-1.77%	-1.73%	
November	3.82%	-3.07%	-7.36%	-1.36%	-1.15%	
December	2.43%	-0.49%	-0.61%	-2.19%	0.63%	
Annual	15.43%	57.40%	-38.58%	-0.77%	-5.54%	4.53%

ELANA BALANCED \$ FUND

**Portfolio Structure
Investment Constraints by Prospectus**

Instruments	% of assets
1. Bulgarian stocks admitted to trading on regulated market in Bulgaria or other EU Member State.	Up to 60%
2. Foreign stocks admitted to trading on regulated market in a non-EU country which is included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 40%
3. Bulgarian bonds and money market instruments admitted to trading on a regulated market in Bulgaria or other EU Member State.	Up to 80%
4. Foreign bonds admitted to trading on internationally recognized and liquid regulated markets.	Up to 20%
5. Newly issued securities with the obligation to be admitted for trading on official market of a stock exchange within 1 year of issue; this also goes for any other regulated market which is recognized and included in a country list approved by the FSC Deputy Chairman or included in the statutes of the fund.	Up to 80%
6. Shares of collective investment schemes licensed for activity in accordance with Directive 85/611/EEC and other legally recognized collective investment schemes.	Up to 20%
7. Derivates, including instruments that are equivalent to them, traded on regulated markets and allowed to result in cash payment. OTC derivatives that comply with the legal requirements.	Up to 10%
8. Cash and receivables on deposits without fixed maturity dates or with 3-months term, or other securities and instruments defined by an ordinance.	Not less than 10%

Portfolio Structure as of 31 March 2011



Contact:

About ELANA Fund Management

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ELANA Fund Management

Address: Vitosha Business Centre, 49, Bulgaria Blvd, Tel. +359 2 81 000 70, <http://www.elana.net>

ELANA HIGH YIELD FUND

Aggressive Investment Strategy

Inception Date	20.06.2005
Currency	BGN
ISIN	BG1100012050
Ticker	BSE-Sofia-4ELA
Investment policy	High-risk fund in BGN
Minimum investment	Price of 1 share
Prices publication	Share prices are calculated every working day and published on www.elana.net , www.baud.bg , Dnevnik Daily and Pari Daily.
Bloomberg Ticker:	ELANIYA BU
Bank Account:	BANK: Eurobank EFG Bulgaria AD BANK Address: Sofia 1048, 14 Tsar Osvoboditel Blvd. BIC: BPBIBGSF IBAN: BG70BPBI99205030011601 BENEFICIARY: ELANA High Yield Fund BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV	31 March 2011	BGN 5 158 017
Redemption price	1 April 2011	BGN 89.80

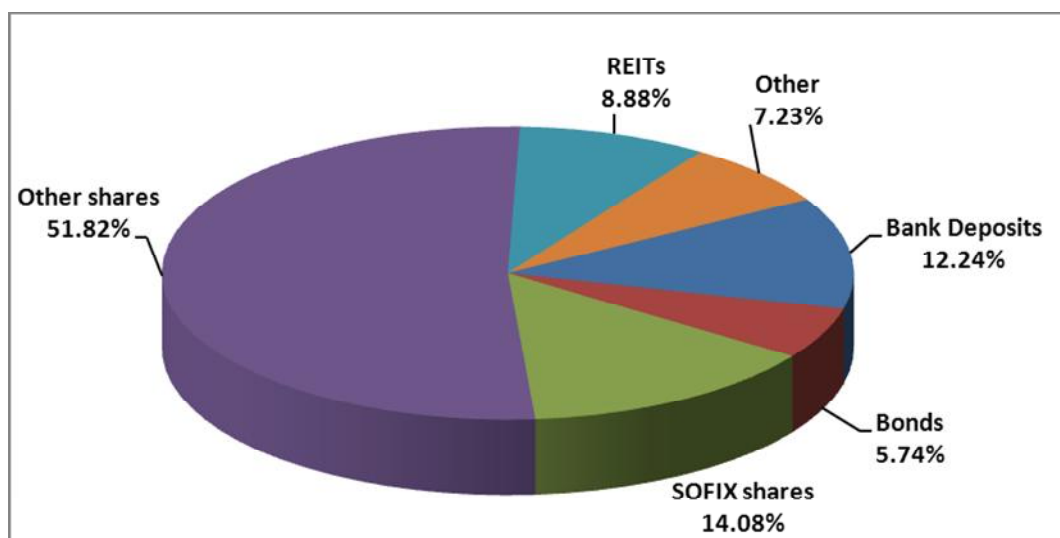
History of Monthly Return							
	2005	2006	2007	2008	2009	2010	2011
January		1.46%	11.15%	-7.50%	-13.90%	1.29%	3.94%
February		2.31%	3.82%	1.23%	-5.76%	-1.59%	4.51%
March		-0.62%	-0.11%	-5.75%	-0.98%	1.25%	-0.85%
April		1.86%	3.28%	-0.27%	10.22%	-0.30%	
May		0.25%	4.46%	3.22%	4.88%	-6.31%	
June	0.72%	1.04%	7.11%	-4.81%	-1.90%	-0.29%	
July	2.17%	3.12%	7.97%	-7.63%	-0.14%	-0.17%	
August	1.26%	3.02%	3.21%	-1.14%	11.26%	0.71%	
September	1.58%	3.38%	9.61%	-13.64%	6.36%	0.32%	
October	-0.37%	2.95%	2.03%	-23.51%	-2.45%	-2.07%	
November	-2.26%	5.47%	-3.28%	-15.23%	-1.32%	-0.94%	
December	0.21%	3.17%	0.17%	0.00%	-2.81%	1.57%	
Annual	6.24%	30.94%	60.82%	-55.79%	0.73%	-6.57%	7.71%

ELANA HIGH YIELD FUND
Portfolio Structure

Investment Constraints by Prospectus

	Instruments	% of assets
1.	Bulgarian companies' stocks admitted to trading on a regulated market	Up to 80%
2.	Foreign companies' stocks admitted to trading on a regulated market	Up to 50%
3.	Securities guaranteed by the Bulgarian state, corporate, mortgage and municipality bonds.	Up to 50%
4.	Fixed-income foreign qualified securities traded on internationally recognized regulated markets	Up to 20%
5.	Cash, 90-days deposits or deposits without fixed maturity dates	Not less than 10%

Portfolio Structure as of 31 March 2011



Contact:

About ELANA Fund Management

ELANA Fund Management is one of the first asset management companies in Bulgaria established in 2002. Currently, the fund manager offers 8 funds of various investment strategies on the local market and manages individual portfolios of investors. ELANA Money Market Fund wrapped up the difficult for the fund markets 2008 as the Bulgarian fund with the best performance for the year. ELANA Fund Management also offers on the local market the capital-protected Horizon Commodity 1 designed especially for the Bulgarian market and managed by KBC Asset Management. The asset management company of ELANA has been awarded Fund Manager of the Year by Banker Weekly four years in a row (2006 -2009) and has been holding a position in top 3 on the mutual funds market for the last 8 years, being in 2008-2009 the market leader.

ELANA Fund Management is part of the family of ELANA, one of the biggest non-banking financial institutions in Bulgaria that includes also a leading brokerage, REIT managing company and an EU funding consultant.

ELANA Fund Management

Address: Vitoshka Business Centre, 49, Bulgaria Blvd, Tel. +359 2 81 000 70, <http://www.elana.net>

ELANA Global Equity Fund

Aggressive investment strategy

Fund Manager	ELANA Fund Management
Launch	15.11.2010
Currency	EUR
Risk profile	High-risk fund
Type of fund	Open-end fund, approved for public offering by the Financial Supervision Commission on 20 October 2010.
Minimum investment	Price of 1 share
Subscription fee	0% of NAV for orders above EUR 500k 1% NAV for orders up to EUR 500k
Redemption fee	0.25% of NAV for orders above EUR 500k 1% NAV for orders up to EUR 500k
Management fee	The annual fund management fee is 2.75% of the average NAV of the fund, calculated on daily basis.
Prices publication	Share prices are calculated every business day and published on www.elana.net , www.baud.bg , in Dnevnik Daily and Pari Daily.
Bloomberg ticker	ELANAGE BU
Bank Account:	BANK: EUROBANK EFG BULGARIA, Sofia BIC: BPBIBGSF IBAN:BG40BPBI79421416175601

Fund investment strategy

Investment strategy

Invests mainly in international equity markets with a focus on global blue chips and emerging markets ETFs.

Asset classes: Up to 90% allocation to international stocks, up to 20% Bulgarian stocks, as well as up to 50% in credible funds with a history of successful performance and various ETFs.

Core investment: Large caps with global revenue mix, top positioning, lean BS and stable dividends. Such an investment in quality companies brings stability to the overall fund portfolio due to: (1) dividend-paying stocks (2) usually less volatile compared to other stocks in unfavourable macro-economic conditions because of their global markets and position as well as due to their proven professional management.

Satellite: Emerging markets ETFs and direct equity investments; hard assets exposure via equity or commodity notes. Such an investment will improve the return of the fund portfolio – emerging markets are expected to have rapid economic growth in the next few years.

Fund investment strategy

Top core holdings	Deutsche Telecom (DTE GR); Sanofi-Aventis (SAN FP) BMWG (BMW Group); Coca-Cola Company (KO US) Taiwan Semiconductor Manufacturing Company (TSM US)
Top satellite holdings	Emerging markets: China, Brazil, India, Africa

Benchmarking performance

Benchmark	MSCI All Country World Index – a free-float-adjusted market capitalisation weighted index designed to measure the equity performance of developed and emerging markets. Consists of 45 country indices comprising 24 developed and 21 emerging market country indices.
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Attractive taxation

In Bulgaria – 0% tax on capital gains
In most of the country markets – fund investment targets – 0% tax on capital gains
On most target markets – agreement for avoiding double taxation available – brings reduction of tax on dividends

NAV – end of month	
Month	2011
January	EUR 220 766
February	EUR 268 290
March	EUR 269 999
April	
May	
June	
July	
August	
September	
October	
November	
December	

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Tel. +359 2 81 000 70;

<http://www.elana.net>

Horizon Commodity 1 Capital-Protected Fund

Fund Manager and distributor	KBC Asset Management product for the Bulgarian market distributed by ELANA
Launch	09.06.2008
Maturity	Total of 3 years; Dates: 9 June 2008 – 29 July 2011
Currency	EUR
Fund Type	Capital-protected fund – 100% protection upon maturity
Investment strategy	The fund seeks to preserve at maturity 100% of the initial value on subscription. The fund strives to achieve a capital gain that is contingent on a possible increase in the value of the Balanced Commodity Index , which is a weighted commodity index calculated by TIJD Beursmedia and includes 6 commodity components.
Commodity Index basket	Aluminium, crude oil, copper, zinc, nickel, lead
Minimum investment	Price of 1 share
Prices publication	Share prices are calculated twice a month and published on www.elana.net and, Dnevnik Daily. The value of the index is published every working day on www.elana.net .
Bank Account:	BANK: EIBank BIC: BUIB BG SF IBAN: BG39 BUIB 9888 1494 2959 01 BENEFICIARY: ELANA Trading BENEFICIARY ADDRESS: Sofia 1000, 4 Kuzman Shapkarev St.

FUND PERFORMANCE

NAV date	NAV publications date on www.elana.net	NAV per share EUR*	Price is valid for the period of:
31.03.2011	7.04.2011	106.13	16.03 - 31.03.2011
16.03.2011	23.03.2011	105.19	1.03 - 15.03.2011
28.02.2011	7.03.2011	106.65	16.02 - 27.02.2011
16.02.2011	22.02.2011	105.59	1.02 - 15.02.2011
31.01.2011	4.02.2011	103.83	17.01 - 28.01.2011
14.01.2011	20.01.2011	104.10	3.01 - 14.01.2011
30.12.2010	5.01.2011	103.93	16.12 - 30.12.2010
16.12.2010	22.12.2010	102.99	1.12 - 15.12.2010
30.11.2010	6.12.2010	101.74	16.11 - 29.11.2010
16.11.2010	22.11.2010	102.56	1.11 - 15.11.2010
29.10.2010	5.11.2010	103.04	15.10 - 28.10.2010
16.09.2010	23.09.2010	102.88	31.08. – 16.09.2010
31.08.2010	7.09.2010	102.24	16.08. – 30.08.2010
16.07.2010	23.07.2010	101.61	30.06. – 15.07.2010
30.06.2010	6.07.2010	101.44	16.06 - 29.06.2010
16.06.2010	22.06.2010	102.18	31.05 - 15.05.2010
31.05.2010	7.06.2010	102.50	12 – 30.05.2010
12.05.2010	20.05.2010	103.73	3.05.-11.05.2010
30.04.2010	7.05.2010	104.75	16.04.-30.04.2010
16.04.2010	22.04.2010	106.75	31.03.-15.04.2010
31.03.2010	9.04.2010	105.14	16.03.-30.03.2010
16.03.2010	23.03.2010	104.75	26.02. – 15.03.2010
26.02.2010	4.03.2010	103.80	17.02.-25.02.2010
16.02.2010	22.02.2010	103.85	29.01. – 15.02.2010
29.01.2010	4.02.2010	103.09	15.01.-28.01.2010
15.01.2010	21.01.2010	105.02	4.01. – 14.01.2010
30.12.2009	7.01.2010	104.71	16.12.-28.12.2009
16.12.2009	22.12.2009	103.43	1.12. – 15.12.2009
30.11.2009	4.12.2009	102.59	16.11.-27.11.2009
16.11.2009	20.11.2009	102.60	30.10.-13.11.2009

* - does not include the fund fees

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